

# STERNS & WEINROTH

A PROFESSIONAL CORPORATION

COUNSELORS AT LAW

50 WEST STATE STREET

SUITE 1400

P.O. BOX 1298

TRENTON, NEW JERSEY 08607-1298

(609) 392-2100

FACSIMILE

(609) 392-7956

WWW.STERNSLAW.COM

Writer's Direct Line: (609) 989-5040

e-mail: mschorr@sternslaw.com

File No.: 50442-02

May 22, 2007

**Via Hand Delivery**

Joseph Milestone, Esq.  
Assistant Inspector General  
State of New Jersey  
Office of the Inspector General  
33 West State Street  
Trenton, NJ 08625-0208

**Re: Correctional Dental Associates/Correctional Medical Services, Inc.**

Dear Mr. Milestone:

We are writing on behalf of Correctional Dental Associates ("CDA") to provide additional information and a relevant document about CDA.

CDA is the only New Jersey-based dental service provider specializing in correctional dentistry in general and which has successfully completed a delivery of the size and scope of the New Jersey Department of Corrections ("NJDOC") in particular. We believe this qualifies CDA as a sole source provider, and would justify a contract between the State and CDA without bidding. No other New Jersey firm can make such a claim.

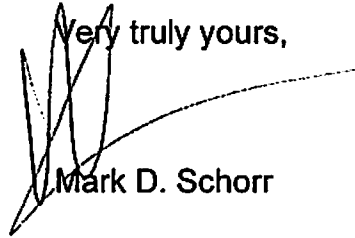
CDA was the only dental service provider involved in New Jersey's 2002 NJDOC medical/dental services procurement and 2004 NJDOC medical/dental services procurement. CDA was also the only dental provider to respond to the New Jersey Juvenile Justice Commission RFP in 2004 and currently holds that contract with the State.

We have enclosed a copy of a letter from Mumby & Simmons Dental Consultants, PC, CDA's only real competitor in the region. It attests to CDA's qualifications. This is an important issue given that the current trend is to bid correctional dental services separately from correctional medical services.

May 22, 2007  
Page 2

We hope this information is helpful to you. If you have any questions about it, please do not hesitate to call.

Very truly yours,

A handwritten signature in black ink, consisting of several vertical strokes and a long horizontal flourish extending to the right.

Mark D. Schorr

MDS:vkb

cc: Leslie A. Hayling, Jr., D.D.S.

## MUMBY & SIMMONS DENTAL CONSULTANTS, PC

3639 Liberty Heights Ave.

Baltimore, MD 21215

TEL (410) 664-2503

FAX (410) 664-2560

William W. Mumby, DDS  
President

Kenneth P. Simmons, DDS  
Vice President

March 21, 2007

Gervill Gibbs, Jr.  
Mulroy, LiCausi & Gibbs, LLC  
134 West State Street  
Trenton, N.J. 08608

Dear Mr. Gibbs:

Please be advised that Mumby & Simmons Dental Consultants PC (MSDC PC) has extensive correctional experience including past and present service provision, program analysis, recommendations, and or consultations, to the States of Maryland, Pennsylvania, Delaware, Vermont, and the Philadelphia Prison System.

Correctional Dental Associates (CDA) and MSDC PC are recognized in the industry as the two largest independent professional service corporations providing correctional dental services on the east coast. Each entity has recorded well over a decade of exemplary contractually compliant services respectively to the States of New Jersey (CDA) and Maryland (MSDC PC).

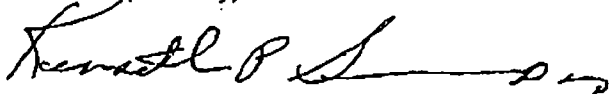
The recent trend in correctional contracting to separate or "carve out" dental services from medical is best demonstrated by Maryland, Massachusetts, Ohio, and New York City as well as other jurisdictions. This action was in recognition of the need for focused expertise in the critical area of correctional dental service delivery.

There has been a careful review of the well documented non-compliance by the present New Jersey dental service provider. In addition, the corporate/individual experience required by the RFP for the current dental provider does not appear to meet the stringent qualifications specified in the New Jersey DOC 2005 procurement offering.

Consequently, Mumby & Simmons Dental Consultants and Correctional Dental Associates are the only two specialized independent dental service providers with successful track records in a delivery of similar size and scope to New Jersey.

It is with respect and a competitive admiration that we forward this strong recommendation for Correctional Dental Associates. If the RFP qualifications regarding experience and performance requirements are seriously considered during the next procurement process, Correctional Dental Associates will prove to be the appropriately experienced, legally qualified and thus deserving sole source dental service provider for the New Jersey Department of Corrections.

Respectfully,



Kenneth P. Simmons, DDS  
Vice President (MSDC PC)